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Stock Symbol : 8930

CKM



CKM Applied Material Corp.

Investor Conference 2022

2022.11.25

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Agenda

- 1. Financial Report**
- 2. Retrospect & Prospect**
- 3. About CKM**
- 4. Q&A**





Financial Report



(In NT\$ Thousand)	2022.7-9		2022.4-6		QoQ	2021.7-9		YoY
Operating revenue	294,355	100.00%	338,284	100.00%	(13.0%)	317,730	100.00%	(7.4%)
Operating costs	226,938	77.10%	259,901	76.83%		249,286	78.46%	
Gross profit	67,417	22.90%	78,383	23.17%	(14.0%)	68,444	21.54%	(1.5%)
Operating expenses	32,335	10.99%	34,434	10.18%		31,404	9.88%	
Operating income	35,082	11.92%	43,949	12.99%	(20.2%)	37,040	11.66%	(5.3%)
Non-operating income and expenses	32,054	10.89%	16,394	4.85%		(3,491)	(1.10%)	
Profit before income tax	67,136	22.81%	60,343	17.84%	11.3%	33,549	10.56%	100.1%
Income tax expenses	13,732	4.67%	12,199	3.61%		6,621	2.08%	
Net profit	53,404	18.14%	48,144	14.23%		26,928	8.48%	
EPS (NT\$)	0.65		0.59			0.33		
Net Asset Value per Share (NT\$)	15.81		15.16			14.70		



2022. Q1-Q3 Statement of Comprehensive Income

(In NT\$ Thousand)	2022.Q1-Q3		2021.Q1-Q3		YoY
Operating revenue	958,017	100.00%	898,367	100.00%	6.6%
Operating costs	742,133	77.47%	708,111	78.82%	
Gross profit	215,884	22.53%	190,256	21.18%	13.5%
Operating expenses	103,669	10.82%	34,434	3.83%	
Operating income	112,215	11.71%	97,429	10.85%	15.2%
Non-operating income and expenses	63,230	6.60%	(20,415)	(2.27%)	
Profit before income tax	175,445	18.31%	77,014	8.57%	127.8%
Income tax expenses	35,617	3.72%	15,519	1.73%	
Net profit	139,828	14.60%	61,495	6.85%	
EPS (NT\$)	1.72		0.77		
Net Asset Value per Share (NT\$)	15.81		14.70		



2022.Q3 Balance Sheet

(In NT\$ Thousand)	2022.Q3	2022.Q2	QoQ	2021.Q3	YoY
Cash & Financial Instruments	365,613	375,343	(2.6%)	356,016	2.7%
Notes and accounts receivable, net	239,512	267,947		279,502	
Inventories	279,490	316,410		352,444	
Property, plant and equipment	983,636	990,032		975,809	
Other non-current financial assets	281,340	263,352	6.8%	246,782	14.0%
Total Assets	2,176,629	2,243,901		2,242,263	
Short&Long-term loans	701,173	856,761		874,107	
Accounts Payable	44,991	32,238		59,342	
Total Liabilities	882,930	1,003,606	(12.0%)	1,058,878	(16.6%)
Total Shareholders' Equity	1,293,699	1,240,295	4.3%	1,183,385	9.3%



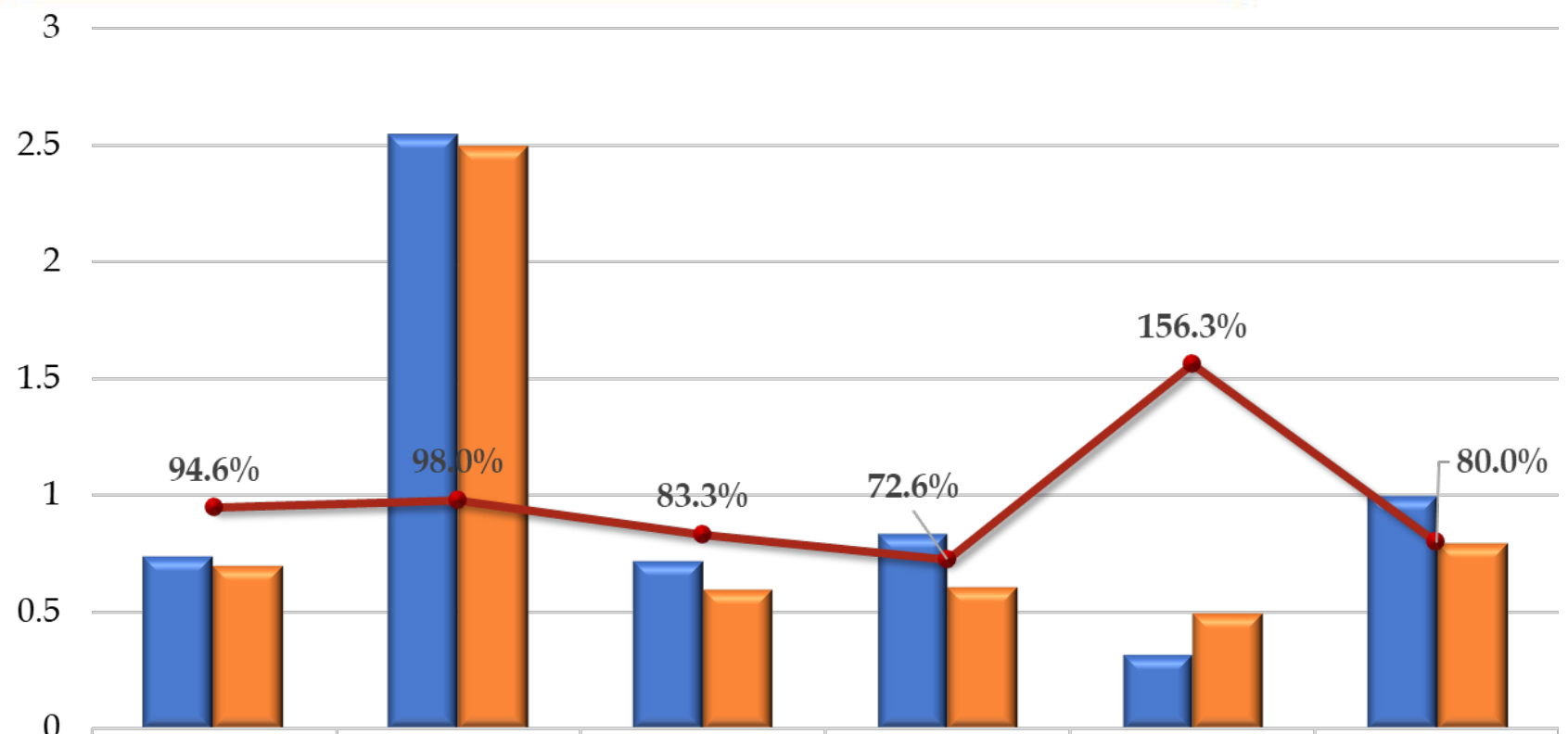
2022.Q3 Cash Flow

(In NT\$ Thousand)	2022.Q3	2022.Q2	QoQ	2021.Q3	YoY
Cash Flow from Operation	216,887	83,664	159.2%	(103,499)	309.6%
Cash Flow from Investment	(13,349)	(11,307)	18.1%	(98,399)	(86.4%)
Cash Flow from Financing	(178,038)	(21,638)	722.8%	180,058	(198.9%)
Capital Expenditure	(13,631)	(11,562)	17.9%	(98,176)	(86.1%)
Free Cash Flow	230,518	95,226	142.1%	(5,323)	4430.6%



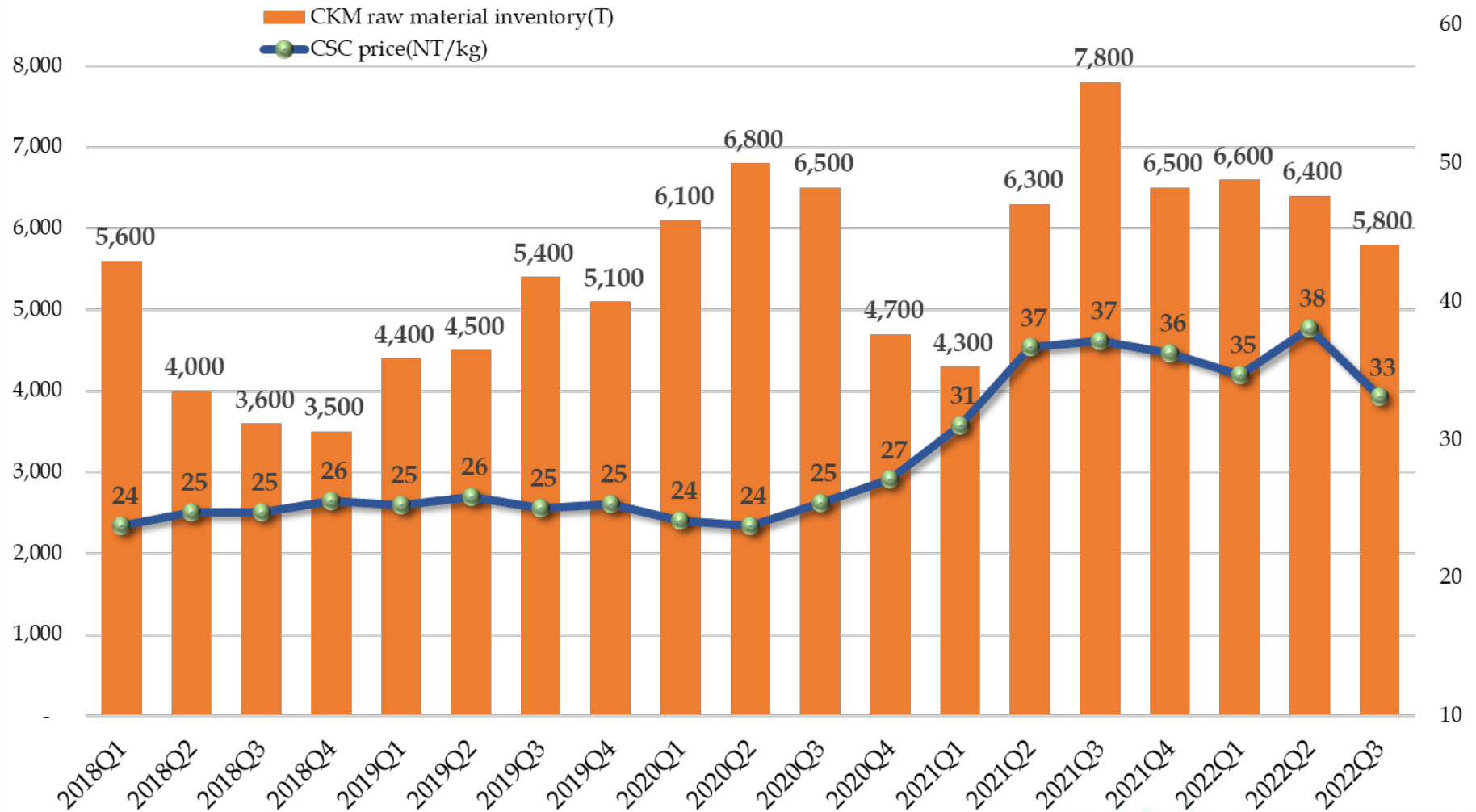


Dividend Payout(2016~2021Y)

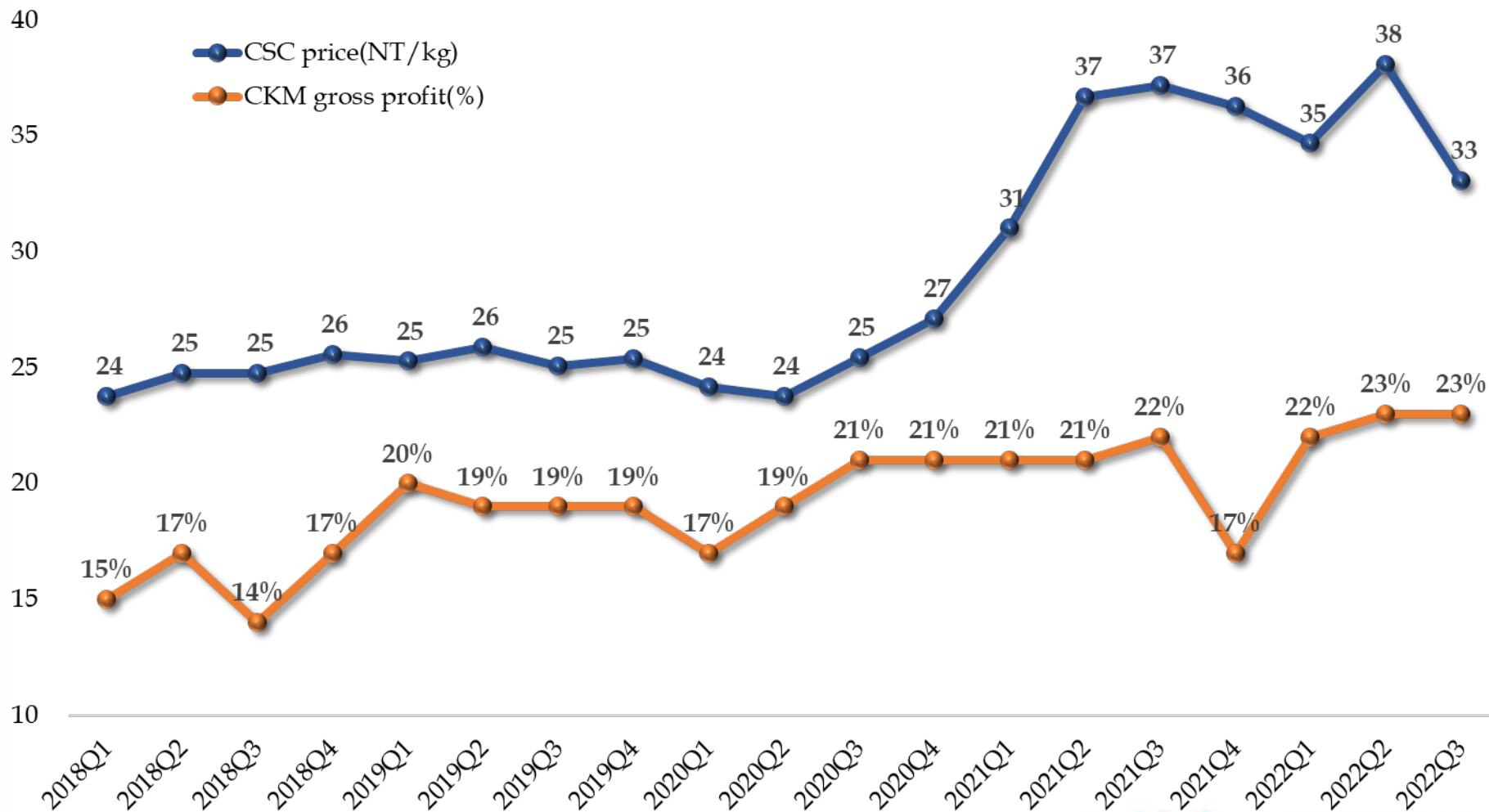


	2016Y	2017Y	2018Y	2019Y	2020Y	2021Y
EPS	0.74	2.55	0.72	0.84	0.32	1.00
Cash/Stock Dividend	0.70	2.50	0.60	0.61	0.50	0.80
Payout Ratio	94.6%	98.0%	83.3%	72.6%	156.3%	80.0%

China Steel Co. Price VS CKM Inventory



China Steel Co. Price VS CKM Gross Profit





Review and prospect
of
Operation

Capital
Amount

8.18 Billion

Market
Value13.62 Billion
(2022/11/24)

Y2022 Revenue Summary

Monthly

Accumulate

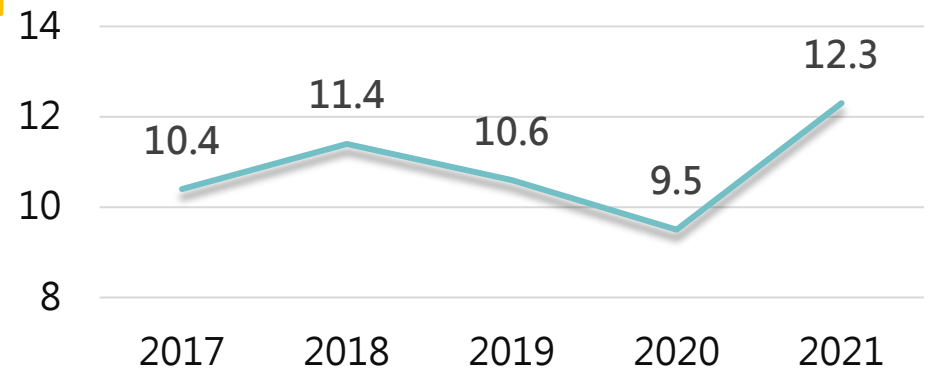
Revenue
(billion)MoM
(%)YoY
(%)Revenue
(billion)YoY
(%)

2022/10 1.15 +9.52 +15.63 10.73 +7.54

2022/09 1.05 +0.08 -0.31 9.58 +6.64

2022/08 0.97 +0.04 -2.51 8.53 +7.56

Net Sales Revenue(Billion)



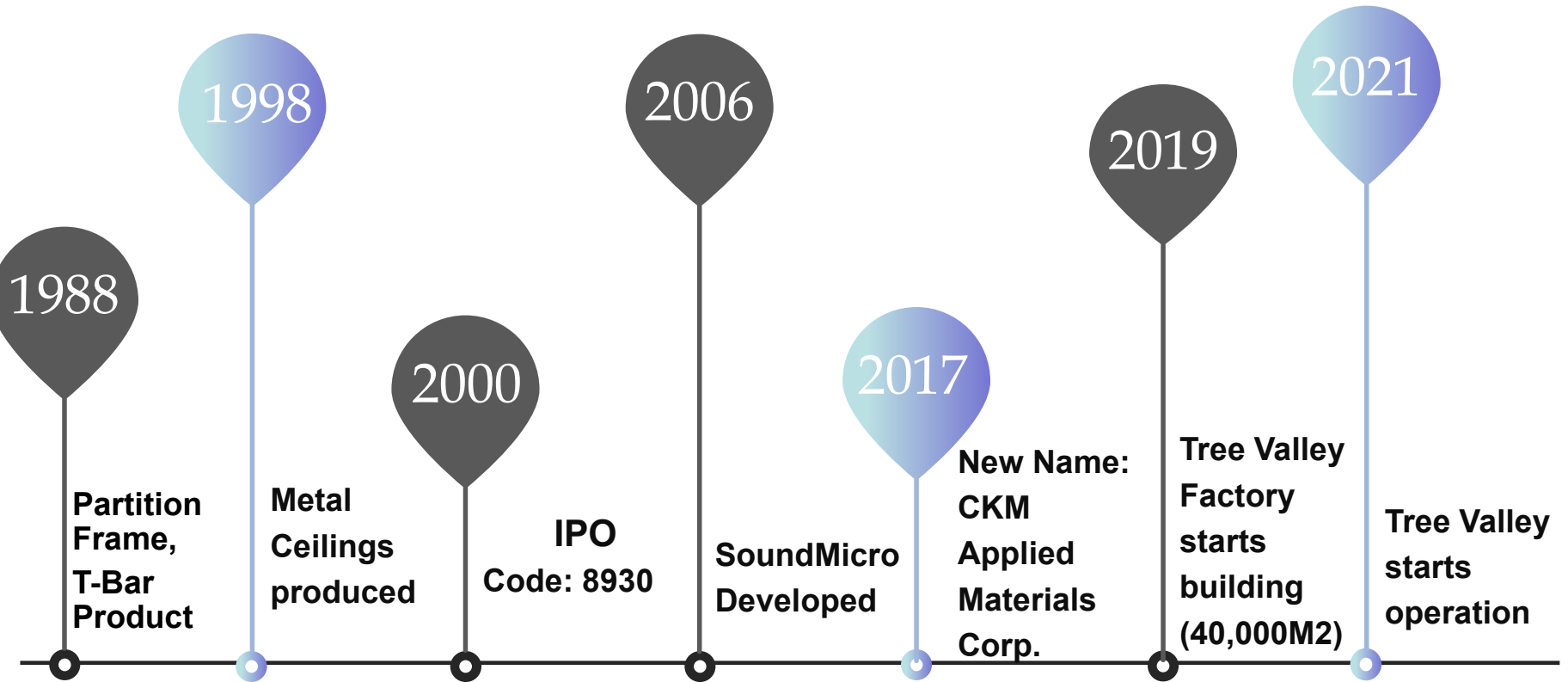
- Up to October 2022, CKM Applied Materials Corp. has accumulated revenue of NTD 1.073 billion, and the orders visibility will reach to 2023Q2. However, the construction market is short of workers and the progress of the project is delayed, which caused the orders delayed also . The revenue growth will be limited in 2022.
- After market integration and product improvement, the gross profit margin has gradually increased to 23% now, and expect to be higher in 2023. The products of research focus on the anti-seismic, fire resistance, acoustic and easy installation, and proceed the mass production, is the main reason of gross profit increasing.
- It is cautiously optimistic for the prosperity next year. In addition, CKM will focus on automation to cope with the shortage of workers and improve production efficiency in the future.



About CKM

Introduction , Organization
Milestones, Facility





40 Years

Since
1982

No.1

Automatic
Production

No.1

IPO of
Metal Building



Organization Structure



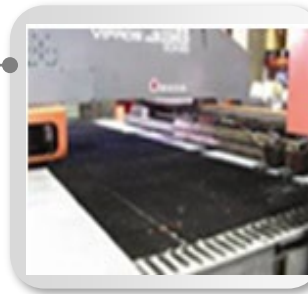


Manufacturing Facility

Roller Forming



Perforation



Flating



Cutting



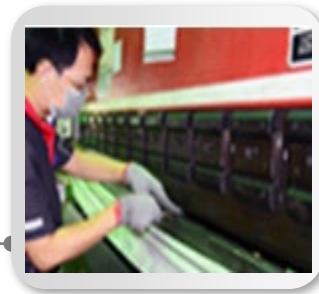
Bending



Packing



Bending



01 Ceiling Suspension



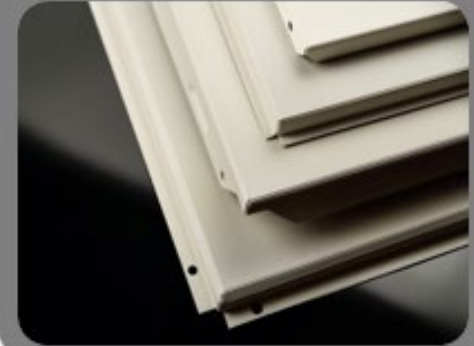
- T-Bar Ceiling Grid
- Groove Ceiling Grid
- Anti-Seismic Ceiling Grid

02 Partition Frame



- Partition Frame
- Anti-Seismic Carrying Channel

03 Metal Ceilings



- Metal Ceiling/Wall
- Designed Ceiling/Wall
- Acoustic Ceiling/Wall

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Ceiling suspension system



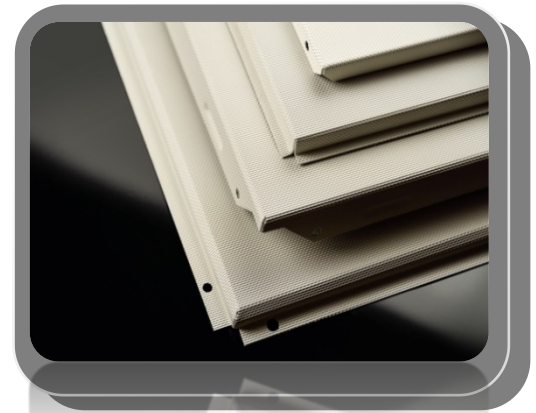
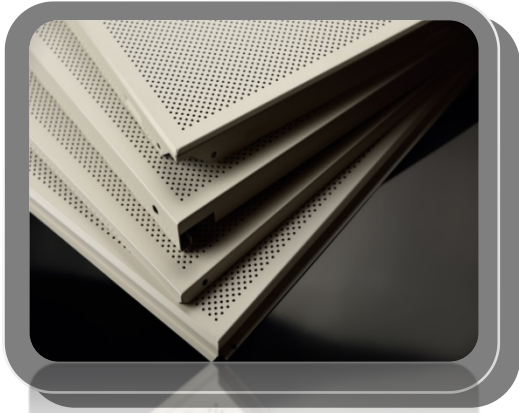
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CKM APPLIED MATERIALS CORP.

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Partition frame system



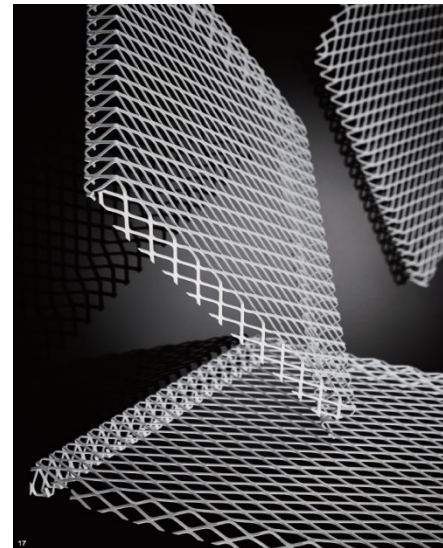
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CKM APPLIED MATERIALS CORP.



Normal Perforated Panel	Tiny Perforated Panel	SoundMicro
Hole Dia.: > 1mm	Hole Dia.: 0.5mm	Hole Dia.: 0.04mm
Non-woven back side	Non-woven back side	Fiber Free
NRC 0.7	NRC 0.65	NRC 0.75
Dust	Dust	Dust Free

Square Metal ceiling Panel

Plain/Perforated
Concave
Mesh

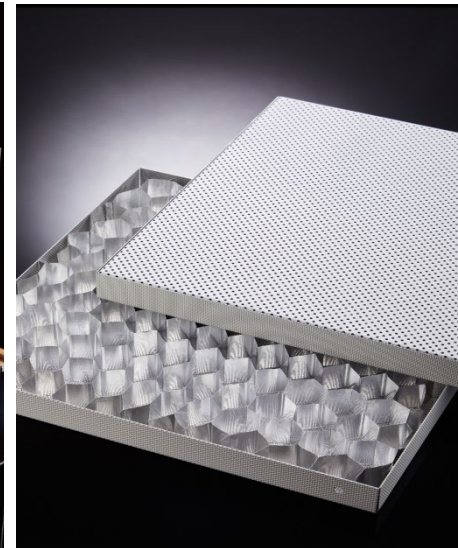
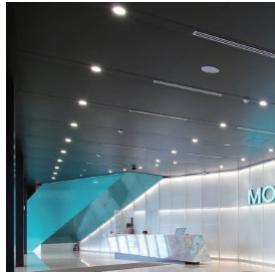
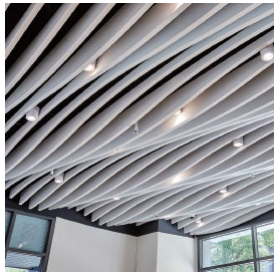


- Fine outlook
- Perforated Panel with Acoustic function
- Durability
- Recyclable
- Fire Resistance



Designed Metal ceilings

Baffle Type
Curve Type
C Frame Type
Honeycomb Type
Alu. Extrusion Type
Custom Design



- Perfect Curve Line
- Designed Style
- Echo Reduced
- Alu. Extrusion Designed
- Fashion Style



Metal Strip Ceilings

Carli Strip Ceiling
Fasten Strip Ceiling
Cell Ceiling



- Easy to assemble/disassemble
- Easy installation
- Fireproof, anti-acid and alkali, anti-rust, non-oxidation, anti-wind pressure
- Cell Ceiling, similar combination and installation as T Bar



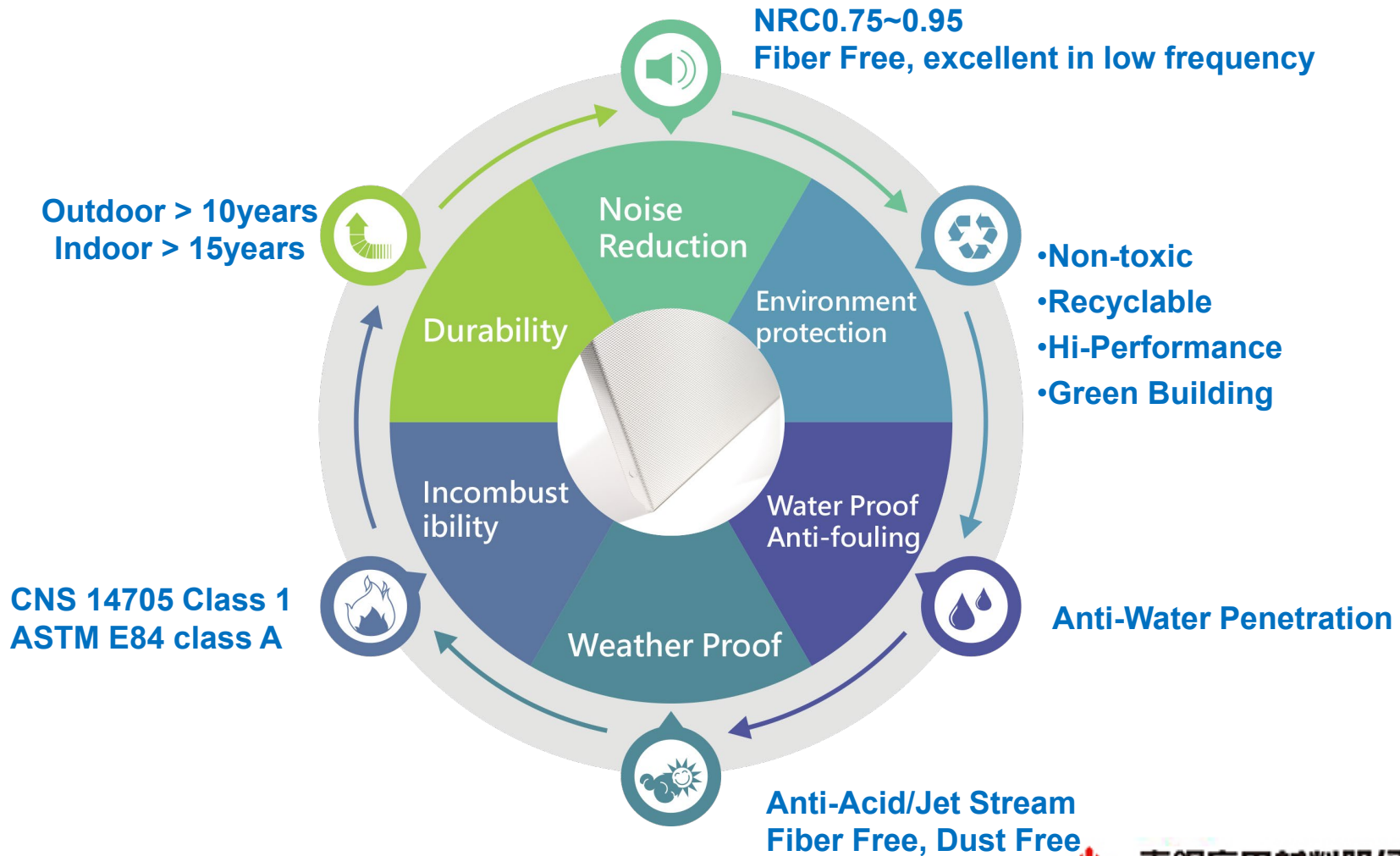
Micro Perforated Panel

Tile Ceiling
Baffle Ceiling
Curve Ceiling
Honeycomb Panel
Wall & Noise Barrier



- Hi-Performance
- Green Building Material
- Fiber Free
- Washable / Water Proof
- Fire Resistance
- Durability







Q & A





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Thank you



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