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Stock Symbol : 8930

CKM

CKM Applied Material Corp.
Investor Conference 2023Q2

2023.09.15

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Agenda

1. Financial Report

2. Retrospect & Prospect

3. About CKM

4. Project

5. Q&A





Financial Report



2023.Q2

Statement of Comprehensive Income(Quarter)

(In NT\$ Thousand)	2023.Q2		2023.Q1		QoQ	2022.Q2		YoY
Operating revenue	368,744	100%	343,573	100%	7%	338,284	100%	9%
Operating costs	256,437	70%	243,353	71%		259,901	77%	
Gross profit	112,307	30%	100,220	29%	12%	78,383	23%	43%
Operating expenses	37,113	10%	33,699	10%		34,434	10%	
Operating income	75,194	20%	66,521	19%	13%	43,949	13%	71%
Non-operating income and expenses	16,569	4%	(785)	(0%)		16,394	5%	
Profit before income tax	91,763	25%	65,736	19%	40%	60,343	18%	52%
Income tax expenses	22,109	6%	13,147	4%		12,199	4%	
Net profit	69,654	19%	52,589	15%		48,144	14%	
EPS (NT\$)	0.85		0.64			0.59		
Net Asset Value per Share (NT\$)	16.71		15.86			15.16		



2023. Q1-Q2 Statement of Comprehensive Income

(In NT\$ Thousand)	2023.Jan-Jun		2022.Jan-Jun		YoY
Operating revenue	712,317	100%	663,662	100%	7%
Operating costs	499,790	70%	515,195	78%	
Gross profit	212,527	30%	148,467	22%	43%
Operating expenses	70,812	10%	71,334	11%	
Operating income	141,715	20%	77,133	12%	84%
Non-operating income and expenses	15,784	2%	31,176	5%	
Profit before income tax	157,499	22%	108,309	16%	45%
Income tax expenses	35,256	5%	21,885	3%	
Net profit	122,243	17%	86,424	13%	
EPS (NT\$)	1.49		1.06		
Net Asset Value per Share (NT\$)	16.71		15.16		



2023.Q3 Balance Sheet

(In NT\$ Thousand)	2023.Q2	2023.Q1	QoQ	2022.Q2	YoY
Cash & Financial Instruments	360,550	355,823	1%	375,343	(4%)
Notes and accounts receivable, net	316,492	295,065		267,947	
Inventories	273,516	271,480		316,410	
Property, plant and equipment	1,002,690	999,467		990,032	
Other non-current financial assets	275,935	269,821	2%	263,352	5%
Total Assets	2,259,166	2,215,742		2,243,901	
Short&Long-term loans	682,790	638,991		856,761	
Accounts Payable	68,659	54,961		32,238	
Total Liabilities	891,865	918,095	(3%)	1,003,606	(11%)
Total Shareholders' Equity	1,367,301	1,297,647	5%	1,240,295	10%



2023.Q2 Cash Flow

(In NT\$ Thousand)	2023.Jan-Jun	2022.Jan-Jun	YoY
Cash Flow from Operation	118,586	83,664	42%
Cash Flow from Investment	(40,038)	(11,307)	254%
Cash Flow from Financing	(299,658)	(21,638)	1285%
Capital Expenditure	(39,247)	(11,562)	239%
Free Cash Flow	157,833	95,226	66%

2023 Revenue Performance

(In NT\$ Thousand)	Monthly Revenue	Accumulated Revenue	MoM	YoY Monthly	YoY Accumulated
Jan	75,787	75,787	(37.61%)	(17.43%)	(17.43%)
Feb	124,690	200,477	64.53%	52.00%	15.33%
Mar	143,096	343,573	14.76%	(5.58%)	5.59%
Apr	128,317	471,890	(10.33%)	0.66%	4.20%
May	115,037	586,927	(10.35%)	11.02%	5.47%
Jun	125,391	712,318	9.00%	16.98%	7.33%
Jul	127,481	839,799	1.67%	37.80%	11.06%
Aug	139,864	979,663	9.71%	43.96%	14.80%

Review and prospect
of
Operation



2023.Q3 Forecast

Capital
Amount

0.81 Billion

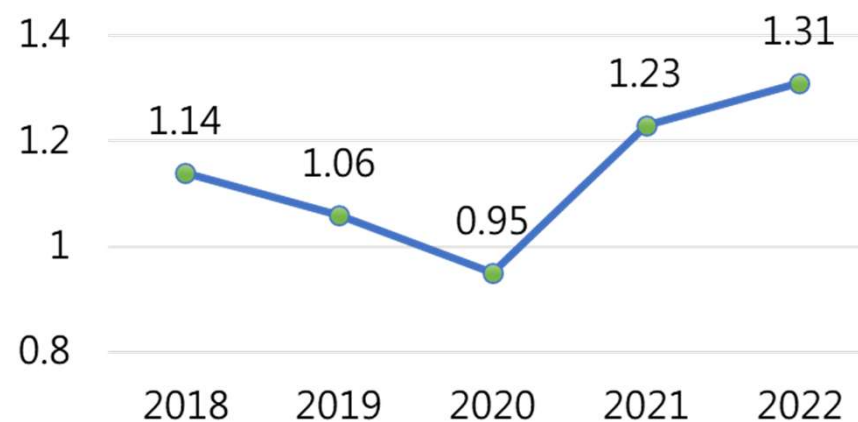
Market
Value

2.64 Billion

(2023/09/14)

	Y2023 Revenue Summary				
	Monthly			Accumulated	
	Revenue (billion)	MoM (%)	YoY (%)	Revenue (billion)	YoY (%)
2023/08	0.14	+9.7	+44.0	0.98	+14.8
2023/07	0.13	+1.7	+37.8	0.84	+11.1
2023/06	0.13	+9.0	+17.0	0.71	+7.3

Net Sales Revenue(Billion)



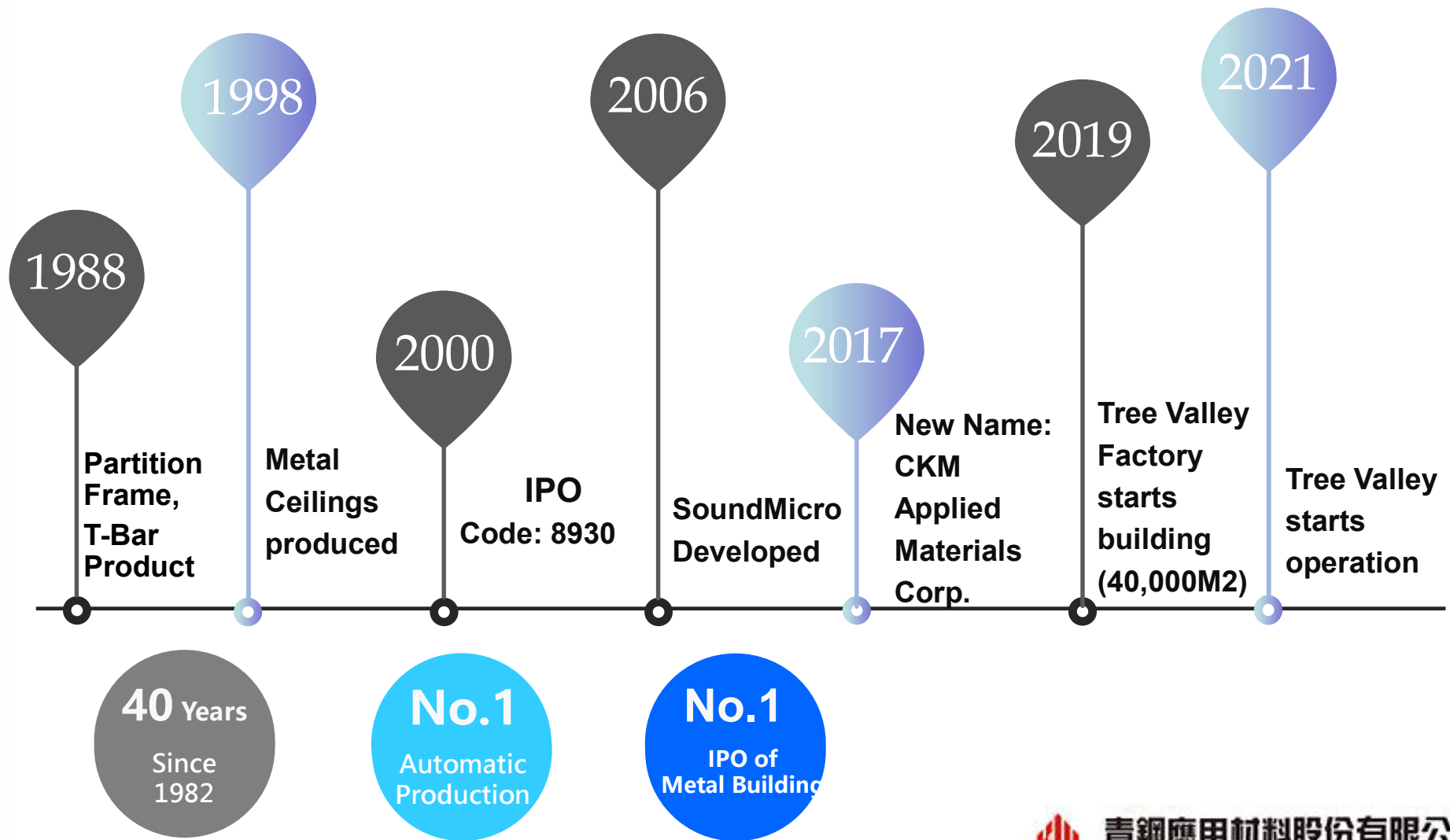
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- Up to August 2023, CKM Applied Materials Corp. has accumulated revenue of NTD 0.98 billion, and the orders visibility will reach to 2023Q3.
- After market integration and product improvement, the gross profit margin has gradually increased to 30% now, and expect to be higher in 2023. The products of research focus on the anti-seismic, fire resistance, acoustic and easy installation, and proceed the mass production, is the main reason of gross profit increasing.
- As affected by the Central Bank's housing policy, construction projects have been reduced, while, the public projects and social housing projects are increasing, so the market has not decreased overall. It is cautiously optimistic for the prosperity next year.
- The company's operation in 2024
 - Production: Automatic equipment to cope with labor shortage and efficiency, thereby increasing production capacity to obtain more orders.
 - Sales: Actively expand public projects for domestic and foreign markets.



About CKM

Introduction , Organization
Milestones, Facility





Manufacturing Facility

Roller Forming



Perforation



Flating



Cutting



Bending



Packing



Bending



01 Ceiling Suspension



- T-Bar Ceiling Grid
- Groove Ceiling Grid
- Anti-Seismic Ceiling Grid

02 Partition Frame



- Partition Frame
- Anti-Seismic Carrying Channel

03 Metal Ceilings



- Metal Ceiling/Wall
- Designed Ceiling/Wall
- Acoustic Ceiling/Wall





Ceiling suspension system



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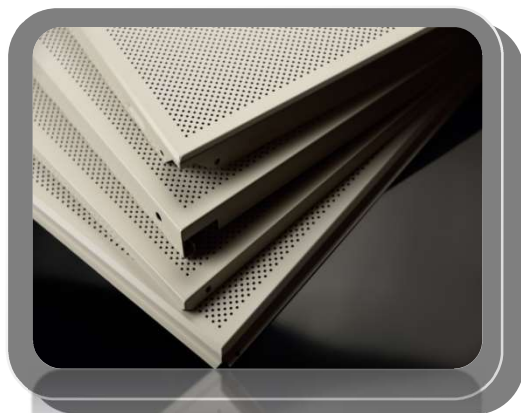


Partition frame system





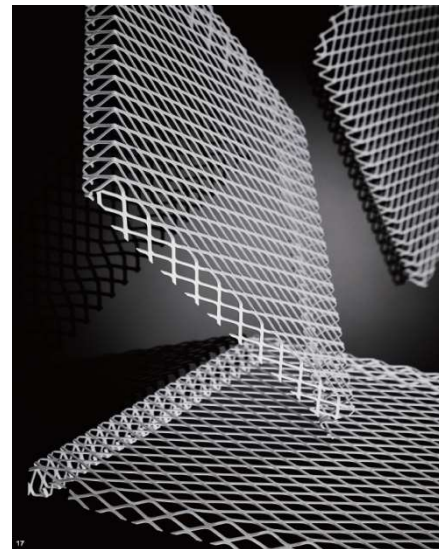
Perforated Metal Panels



Normal Perforated Panel	Tiny Perforated Panel	SoundMicro
Hole Dia.: $> 1\text{mm}$	Hole Dia.: 0.5mm	Hole Dia.: 0.04mm
Non-woven back side	Non-woven back side	Fiber Free
NRC 0.7	NRC 0.65	NRC 0.75
Dust	Dust	Dust Free

Square Metal ceiling Panel

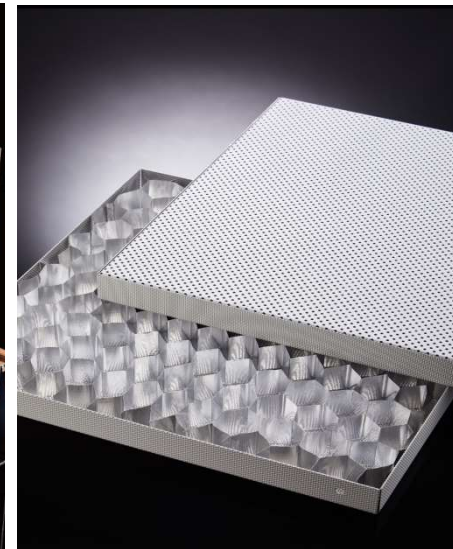
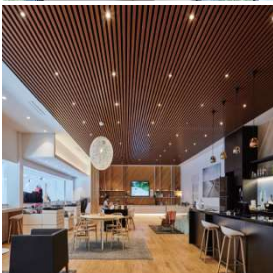
Plain/Perforated
Concave
Mesh



- Fine outlook
- Perforated Panel with Acoustic function
- Durability
- Recyclable
- Fire Resistance

Designed Metal ceilings

Baffle Type
Curve Type
C Frame Type
Honeycomb Type
Alu. Extrusion Type
Custom Design



- Perfect Curve Line
- Designed Style
- Echo Reduced
- Alu. Extrusion Designed
- Fashion Style



Metal Strip Ceilings

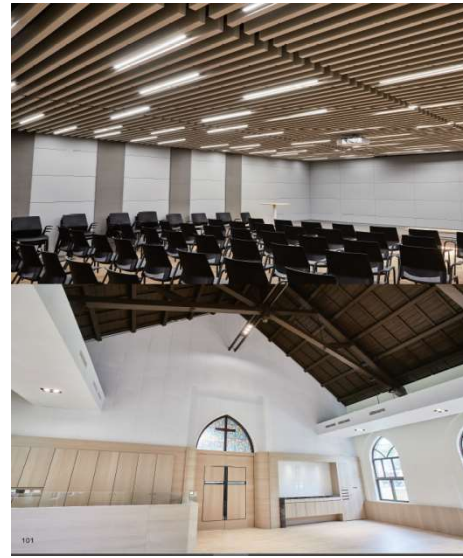
Carli Strip Ceiling
Fasten Strip Ceiling
Cell Ceiling



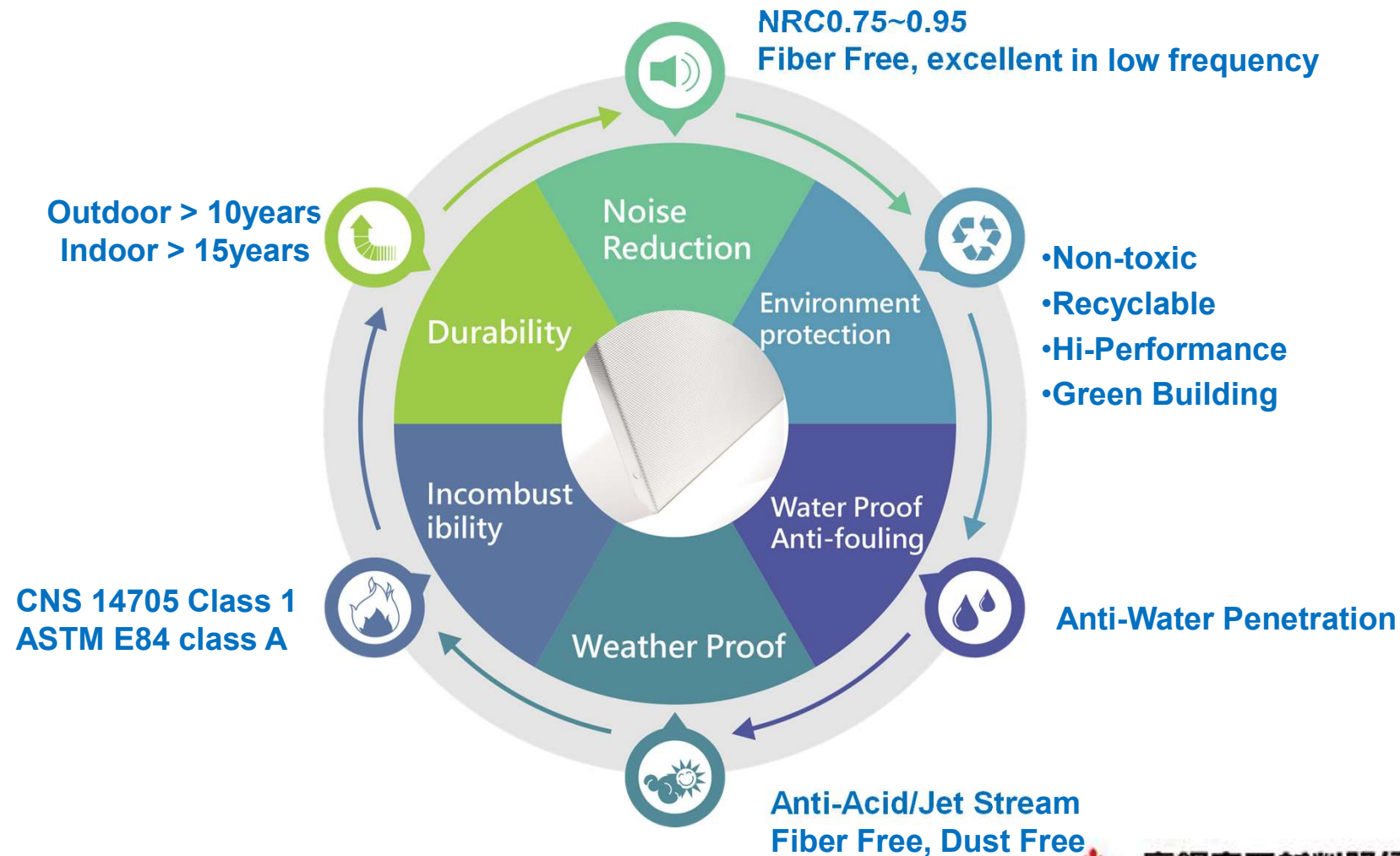
- Easy to assemble/disassemble
- Easy installation
- Fireproof, anti-acid and alkali, anti-rust, non-oxidation, anti-wind pressure
- Cell Ceiling, similar combination and installation as T Bar

Micro Perforated Panel

Tile Ceiling
Baffle Ceiling
Curve Ceiling
Honeycomb Panel
Wall & Noise Barrier



- Hi-Performance
- Green Building Material
- Fiber Free
- Washable / Water Proof
- Fire Resistance
- Durability





Project

Micro Perforated Panel
-Indoor-



Micro Perforated Panel -Indoor-



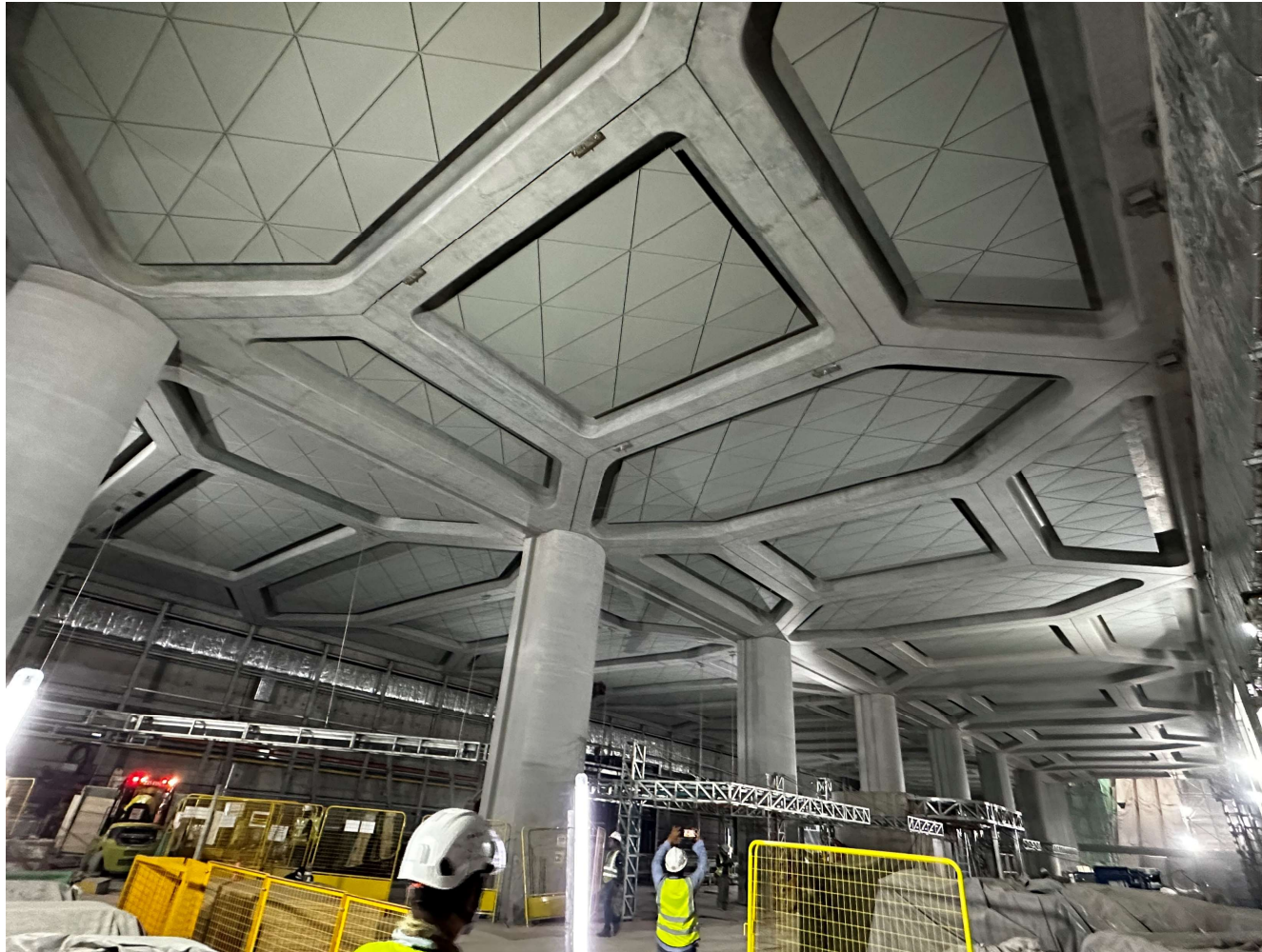
Punggol Coast MRT, Singapore



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Micro Perforated Panel -Indoor-



Punggol Coast MRT, Singapore



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Micro Perforated Panel -Indoor-



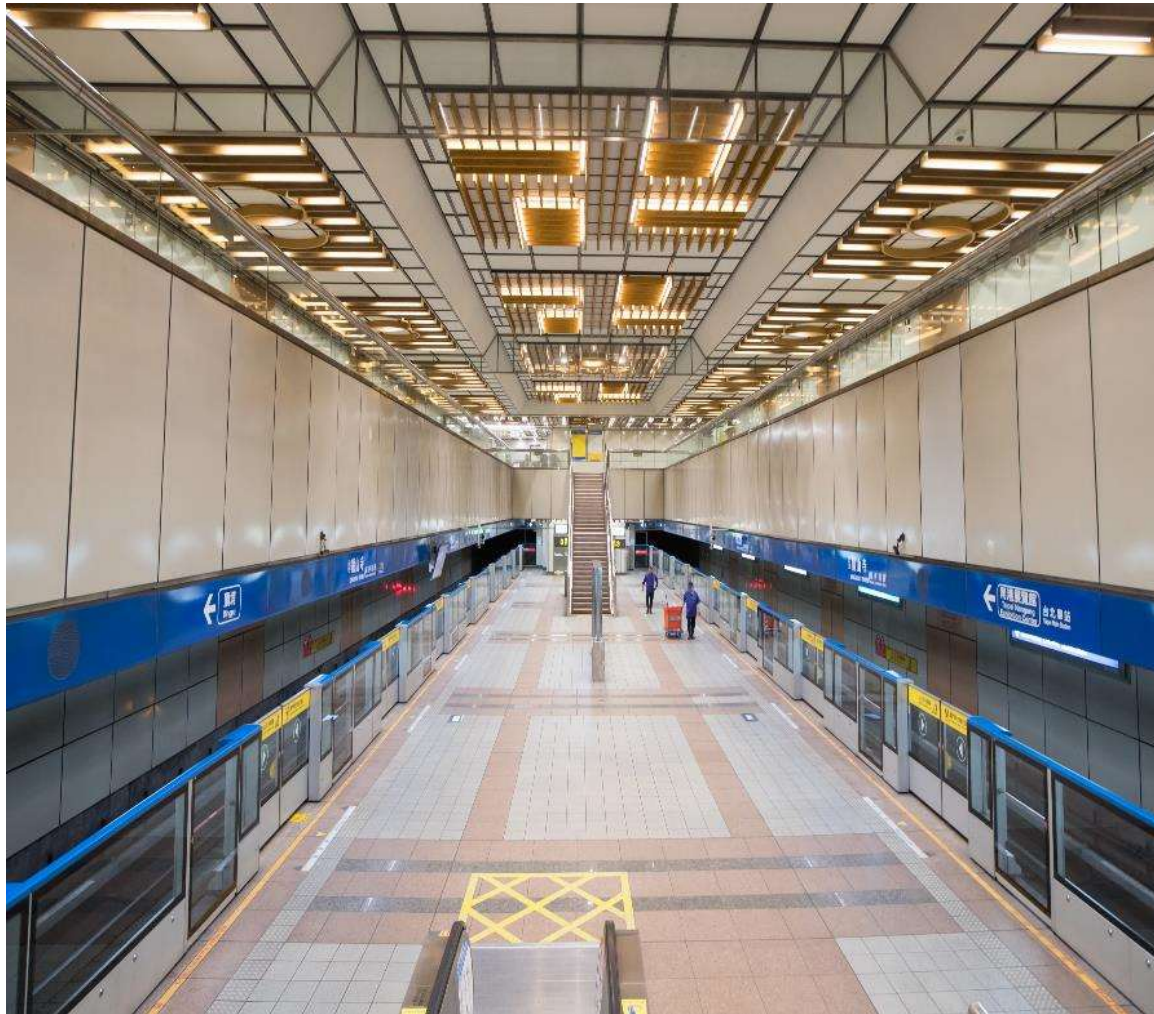
Taipei MRT- Xindian District Office Station



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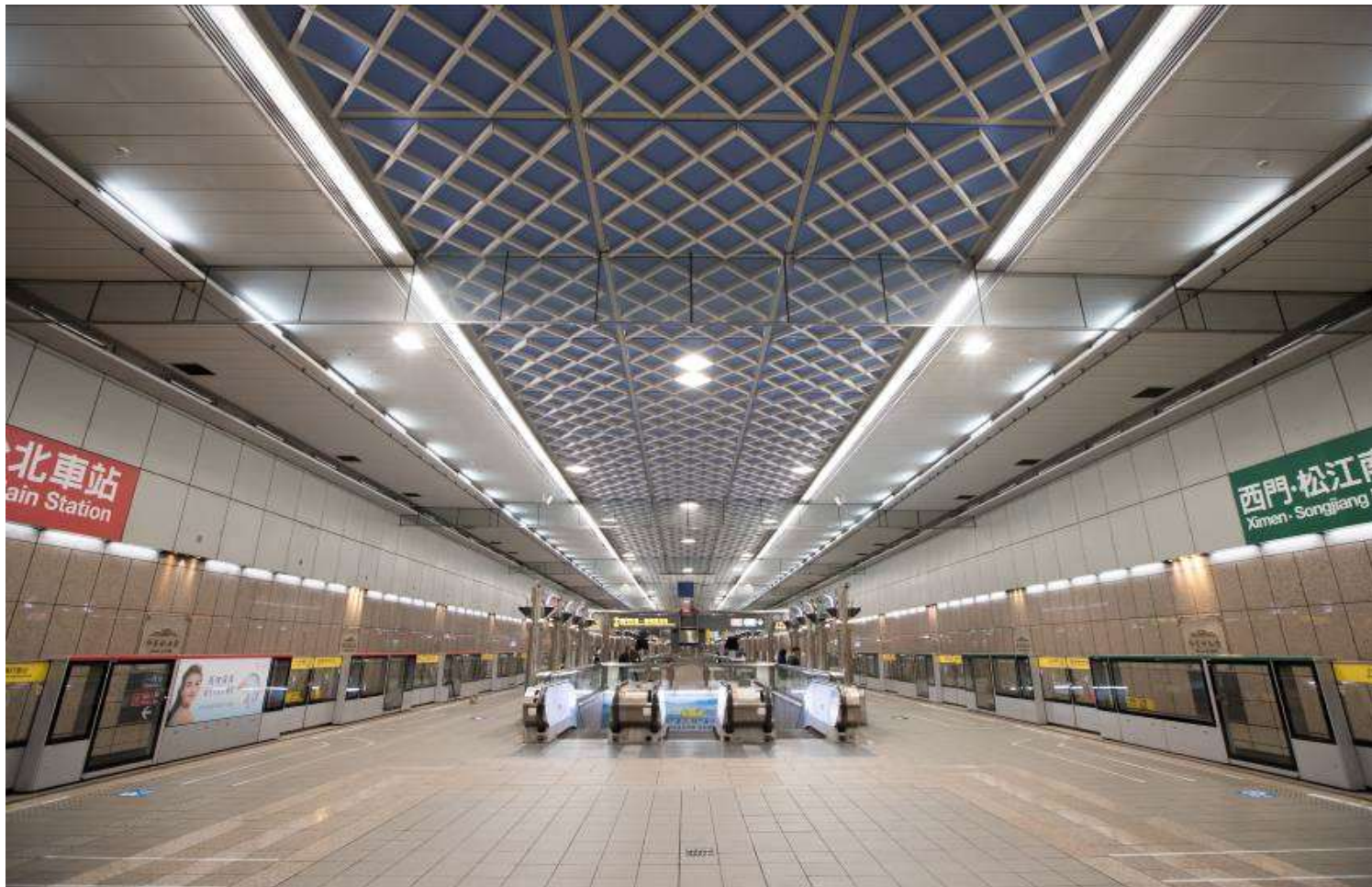
Micro Perforated Panel -Indoor-



Taipei MRT- Longshan Temple Station



Micro Perforated Panel -Indoor-



Taipei MRT- C.K.S Memorial Hall Station



Micro Perforated Panel -Indoor-



Taipei MRT- Zhongxiao Xinsheng Station



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Micro Perforated Panel -Indoor-



Puxien , Tainan



Micro Perforated Panel -Indoor-



Puxien , Tainan



Micro Perforated Panel -Indoor-



Wurih brewery tourism factory



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Micro Perforated Panel -Indoor-



Feng Yuan Transfer Station -Waiting room



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Micro Perforated Panel -Outdoor-





Micro Perforated Panel -Outdoor-



THSR Zuoying Station



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Micro Perforated Panel -Outdoor-



CPC Corporation, Taiwan



Micro Perforated Panel -Outdoor-



Flyover Mumbai, India



Micro Perforated Panel -Outdoor-



The highway, Israel



Micro Perforated Panel -Outdoor-



The highway, Israel



Micro Perforated Panel -Outdoor-



Taipei MRT- Xinbeitou Station



Q & A

Thank you